PAPER ID-311427

Roll No:

MBA
(SEM III) THEORY EXAMINATION 2023-24
EXPORT IMPORT DOCUMENTATION

TIME: 3HRS **M.MARKS: 100**

Note: 1. Attempt all Sections.

SECTION A

1. Attempt *all* questions in brief.

Q no.	Question	Marks
a.	What is FIEO?	2
b.	Define canalizing agencies.	2
c.	Define AWB.	2
d.	What is master bill of lading?	2
e.	What do you mean by mate's receipt?	2
f.	State the disadvantages of overseas agent.	2
g.	Define MPEDA.	2
h.	Define Non-tariff Barriers.	2
i.	How to obtain an EPCG license?	2
j.	What is soil health card scheme?	2

SECTION B

2. Attempt any *three* of the following:

a.	What are the different terms of payment used in export import trade? What would you consider safest from the viewpoint of exporters?	10
b.	Describe the steps involved in shipment procedure.	10
c.	Describe the different option available to exporters to claim central excise clearance.	10
d.	What are the factors an exporter must consider in selecting an overseas agent for distributing product?	10
e.	What do you understand by special economic zone (SEZ)? Discuss the benefits and facilities provide to units located in special economic zone (SEZ)?	10

SECTION C

3. Attempt any *one* part of the following:

a.	What is IEC No.? Explain the procedure for obtaining it.	10
b.	Discuss the importance of export for developing countries.	10

4. Attempt any *one* part of the following:

a.	What is excise duty? Discuss various types of excise duty.	10
b.	Discuss the role of a clearing and forwarding agent in the successful execution of an export contract?	10

5. Attempt any *one* part of the following:

a.	What are the advantages of export credit insurance?	10
b.	What is the need for proper documentation procedure in international trade?	10

6. Attempt any *one* part of the following:

a.	Define duty drawback? Discuss the procedure for claiming it.	10
b.	Discuss in detail benefits of export.	10

7. Attempt any *one* part of the following:

a.	Describe India's competitive advantages in exports of Indian jems and jewellery. What strategy would you suggest boosting exports?	10
b.	Analyse the markets for India's pharmaceutical exports and suggest the policies and strategies that need to be devised for realizing its potential.	10

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