Subject Code: KMBN101

PAPER ID-310859

Roll No:

MBA
(SEM-I) THEORY EXAMINATION 2020-21
MANAGEMENT CONCEPTS & ORGANISATIONAL BEHAVIOUR

Time: 3 Hours *Total Marks: 100*

Note: Attempt all Sections. If require any missing data; then choose suitably.

SECTION A

1. Attempt *all* questions in brief. **2 x 10 = 20**

a.	What do you mean by the term "Management"
b.	Explain the Role of Manager in an Organization?
c.	Define the term "Staffing"?
d.	What do you understand the term "Organizing"?
e.	What do you mean by the term "Overt Behavior"?
f.	What do you mean by ABC Model of Attitude?
g.	How Financial Rewards helps to motivate employees?
h.	What do you mean by Personal Effectiveness?
i.	Define the traits of good Leadership?
j.	What do you mean by Organizational Change?

SECTION B

2. Attempt any *three* of the following: **10x3=30**

a.	What do you mean by term Organizing and its Importance, Objectives?
b.	Analyze the term Directing with its principles in detail?
c.	What do you mean by the term Motivation? Explain Maslow theory of Motivation?
d.	Explain Perceptual Errors and Judgmental Errors of Perception?
e.	What do you mean by Team Building and Elaborate the Tuckman Model of Team Development in detail?

SECTION C

3. Attempt any *one* part of the following: **10x1=10**

a.	Outline the meaning of term Planning and Explain the types of Planning in details.
b.	What do you mean by term MBO and further explain its process?

4. Attempt any *one* part of the following: **10x1=10**

a.	Outline all the modern techniques of Control in detail?
b.	Explain the process of Selection and Differentiate between recruitment and Selection?

5. Attempt any *one* part of the following: **10x1=10**

a.	Explain Transaction analysis and all the ego states in detail?
b.	Explain all the theories of Personality in context of Organization?

6. Attempt any *one* part of the following: **10x1=10**

a.	Explain the term Perception? Outline the perceptual process in detail?
b.	Differentiate between traditional theory of Motivation and Contemporary theory of Motivation

7. Attempt any *one* part of the following: **10x1=10**

a	Analyze the leadership styles in respect to pandemic of COVID-19. How they are effective in current situation?
b.	Analyze Kurt-Lewin Model in detail. Differentiate between Proactive and reactive Change?

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