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Paper Id: 270136 **Roll No.** | | | | | | | | | | |

MBA
(SEM I) THEORY EXAMINATION 2018-19
MANAGING ORGANIZATION

Time: 3 Hours ***Total Marks: 100***

Note: 1. Attempt all Sections. If require any missing data; then choose suitably.

SECTION A

1. Attempt *all* questions in brief. 2 x 10 = 20

a. Define Scientific Management
b. What are the essential skills of Managers?
c. Define policies?
d. What do you mean by Decision Making
e. State two important characteristics of Directing
f. What is Laissez – faire?
g. What Is Organizational Behavior?
h. Name some theories of Learning.
i. Describe Organizational Change.
j. What is job satisfaction?

SECTION B

2. Attempt any *three* of the following: 10 x 3 = 30

a. List the contributions of Fayol towards Management
b. Explain in detail about delegation of authority. Differentiate between Authority and Responsibility.
c. What is personality? How do we typically measure it? What factors determine personality?
d. Is there a difference between a leader and a manager? Explain.
e. Explain Line and Staff relationship. Also differentiate between them

SECTION C

3. Attempt any *one* part of the following: 10 x 1 = 10

(a) Trace the evolution of management with reference to the contributions made by management thinkers.
(b) Explain the Process of decision making with neat diagram

4. Attempt any *one* part of the following: 10 x 1 = 10

(a) Mention and explain the steps in planning with neat diagram
(b) What are the various leadership styles? Explain each one with suitable examples.

5. Attempt any *one* part of the following: 10 x 1 = 10

(a) What is perception, and what factors influence our perception? Explain.
(b) Explain the differences between classical and operant conditioning with suitable examples.

6. Attempt any *one* part of the following: 10 x 1 = 10

(a) What is the relationship between organization culture and other key organizational concepts: structure, leadership, change, innovation?

(b) Explain the following –

(i) Kurt Lewin Theory of Change

(ii) Values and Attitudes

7. Attempt any *one* part of the following: 10 x 1 = 10

(a) Write down different theories of motivation. What are the motivating characteristics of work? Is pay a motivator or a hygiene factor?

(b) What are the arguments for and against the view that industrial conflict is neither appropriate nor viable in the modern political-economic climate?