Name: Student University Roll No.:	Printed Pages:1
School of Engineering First Sessional Examination, Odd Semester (AS: 2023-24) B. Tech: CSE-AI/CS-IOTBC/CS-CCML Year: 2nd Semester: 3rd	
Course Title: Industrial Psychology Course Code: BHS3301	Max Marks: 30 Time: 1 hr

Instructions if any: Read the question Carefully.

	SECTION 'A' Q.N.1. Attempt all parts of the following:	Course Objective	Marks
a)	What do you mean by differential piece wage system?	CO1	1
b)	What do you understand by Attrition?	CO2	1
c)	Write basic concept of Reinforcement theory?	CO1	1
d)	How motivation is related with performance?	CO2	1
e)	Write any two problems in the implementation of psychological principles.	CO2	1
	SECTION 'B' **Q.N.2. Attempt any two parts of the following:**	**Course Objective**	**Marks**
a)	Explain major findings of Hawthorne Experiment.	CO1	7.5
b)	Explain the scope of industrial psychology in the current scenario of the industry.	CO2	7.5
c)	What is the meaning of motivation? Explain Maslow's need hierarchy theory of human needs?	CO1	7.5
d)	What are the factors which prevents an employee from getting dissatisfied?	CO2	7.5
	SECTION 'C' **Q.N.3. Attempt any one part of the following:**	**Course Objective**	**Marks**
a)	How will Scientific Management help in achieving maximum output in place of restricted output according to Taylor?	CO1	10
b)	What is the basic concept of process theory? How they different from content theories and why did they came into existence?	CO1	10
c)	What is Job Satisfaction? What is the impact of job Satisfaction on work outcome?	CO2	10

Table 1: Mapping between COs and questions

(Number of COs may vary from course to course)

COs	Questions Numbers	Total Marks
CO1	[Q1:a,c][Q2:a,c][Q3:a,b]	37
CO2	[Q1:b,d,e][Q2:b,d] [Q3:c]	28