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Following Paper ID and Roll No. to be filled in your Answer Book.

PAPER ID : 49917 Roll No. 1 2 4 0 4

B. Tech Examination 2026

(Even Semester)

ORGANIZATIONAL BEHAVIOR

Time : Three Hours] *[Maximum Marks : 60*

Note :– Attempt all questions.

SECTION–A

1. Attempt all parts of the following : $1 \times 8 = 8$

   (a) Define Organization.

   (b) What is personality?

   (c) State any two determinants of personality.

   (d) What is perception?

   (e) Define attitude.

(f) State any two types of values.

(g) What is motivation?

(h) Define group cohesiveness.

SECTION – B

2. Attempt any two parts of the following : $2 \times 6 = 12$

(a) Explain the concept and nature of learning. Discuss the laws of learning.

(b) Define personality and explain Cattell's trait theory and Roger's theory.

(c) Define organizational structure. Explain its types with examples.

(d) What is leadership? Discuss the qualities and functions of a leader.

SECTION – C

Note:- Attempt any two parts from each question. Each part carry equal marks. $8 \times 5 = 40$

3. (a) Define organizational behaviour and explain its significance in modern organizations.

(b) Explain the process of perception and discuss the importance of personal and social perception.

(c) Discuss Maslow's hierarchy of needs theory of motivation with suitable examples.

4. (a) Define group dynamics. Explain types of groups and stages of group formation.

(b) Define organizational culture. Explain its types and levels.

(c) Discus the concepts of teamwork and explain how to create an effective team.

5. (a) Define attitude. Explain its components and methods of measurement.

(b) Discuss the nature of power and politics in organizations. Explain the types power and ethics involved.

(c) Explain the concept of organizational conflict. Discuss its types, stages and strategies.

6. (a) "Motivaton is not merely about salary but about meaningful work and recognition". Critically examine this statement in the light of Herzberg's two-factor theory. Discuss how a manager in manufacturing organaization can apply this theory to improve employee performance.

(b) Define organizatioal change. Discuss the factors affecting change and the process of planned change.

(c) What is organizational development? Explain its need and differentiate between organizational development and management development.

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